

Position: FINANCE ANALYST

The Finance Analyst will actively participate in supporting strategic advisory and deal transaction projects. The Analyst will work closely with the firms' partners and vice president. The Analyst will have to opportunity to acquire transferable skills needed to advance in future healthcare consulting and pharmaceutical business development roles.

Company Description:

Plexus Ventures is a global business development boutique for life science companies, specializing in providing strategic advice and executing pharmaceutical asset sales, M&A transactions and partnering programs (e.g. licensing deals).

Founded in 1990, the firm has a long track record of transactions closed with a wide array of clients, including AstraZeneca, GlaxoSmithKline, Eisai, Ferring, Fujifilm Kyowa Kirin Biologics, Johnson & Johnson, Novartis and Reckitt Benckiser. Greater detail can be found on the website, www.plexusventures.com.

Primary Roles & Responsibilities:

The candidate will report directly to the Managing Partner, London, and will be able to manage the following activities directly and with the coordination and support of the relevant people within the Plexus' team:

- Responsible for conducting detailed corporate valuation, i.e. discounted cash flow and other industry-standard methodologies
- Perform and coordinate screening exercises of corporate transaction (e.g. M&A) opportunities and execution preparation
- Provide inputs to deal idea origination, monitor identified opportunities and build market intelligence
- Support transaction execution, i.e. due diligence, regulatory requirements, transaction documentation and closing processes
- Prepare analyses and presentations for senior management to support decision making
- Contribute to the development of the corporate finance practice by improving the quality of output: analysis, financial models and reports
- Develop broad knowledge of related consulting methodologies and pharmaceutical market through the delivery of consulting engagements and participation in formal and informal learning opportunities
- Assist with the development of financial models for key business proposals and business development initiatives
- Assist with the development of pricing models to support the generation of sound business proposals to Plexus' clients
- Business Intelligence for Plexus: support the commercial operations by building industry knowledge
- Create curated content for possible publication on our communication channels

Interaction with senior team members will occur on a daily basis to execute on the activities listed above, advise on transactions and discuss strategic alternatives.

Required Skills and Experiences:

Minimum requirements:

- Graduate in Finance, Economics or related discipline
- 1-2 years' work experience in corporate finance/M&A in either investment banking, private equity, management consulting, accounting or other relevant areas.
- Ability to distil analysis for senior management; and articulate in English (both oral and written)
- High proficiency in Excel modelling and PowerPoint presentations
- Strong financial modeling and valuation skills
- Numerate with attention to detail

Preferred skills and experiences:

- Experience on life science projects, preferably pharmaceuticals and consumer healthcare
- Ability to use programming (e.g. Visual Basic) and statistical softwares (e.g. R, SPSS)
- Experience performing market research analysis
- Effective communication skills, with the ability to work in a dynamic team environment.
- Ability to develop credible relationships with a diverse set of interlocutors, both internal and external to Plexus.
- Demonstrates the capability to juggle priorities in a deadline-driven environment
- High level of attention to detail and time management
- Initiative to take responsibility for tasks and drive them to completion

Chartered Financial Analyst or Chartered Accountant qualifications will be deemed an advantage

Professional Opportunities:

- Professional training
- Becoming part of a very entrepreneurial team
- Opportunity to contribute to key consulting practice areas
- Exposure to senior professionals
- Working with executives and teams in four continents
- Promotion to increasing levels of responsibility based on performance

Location and Travel:

This is a Full-Time position located in West London. Business travel is expected to be infrequent and for short periods (less than one week).

Interested applicants should send their Letter of Introduction and Resume to:

Mrs. Catherine Powell
Office Manager
catherine_powell@plexusventures.com